

# TENNIS SENIORS AUSTRALIA INC

6 Hurst Crescent  
Salisbury East  
SA 5109

## Profit & Loss [Last Year Analysis]

October 2008 through September 2009

	This Year	Last Year
Income		
Divisional Fees		
Membership Fees	\$42,192.00	\$43,056.00
Affiliation Fees from Division	\$800.00	\$800.00
Total Divisional Fees	<u>\$42,992.00</u>	<u>\$43,856.00</u>
Tennis Aust Grants		
Incentive Scheme	\$0.00	\$700.00
Total Tennis Aust Grants	<u>\$0.00</u>	<u>\$700.00</u>
National Tournaments		
Aust Champ Team Entry Fee	\$59,404.54	\$40,400.00
Aust. Championship Tournament	\$23,488.51	\$22,851.48
National Claycourt Champs	\$726.82	\$770.00
Sanction Fees	\$0.00	\$4,261.39
Total National Tournaments	<u>\$83,619.87</u>	<u>\$68,282.87</u>
Income from Sales		
Leisure Link	\$1,013.22	\$2,399.99
Total Income from Sales	<u>\$1,013.22</u>	<u>\$2,399.99</u>
Interest		
Interest chq acc	\$59.39	\$100.20
Interest term deposits	\$4,362.82	\$4,847.09
Total Interest	<u>\$4,422.21</u>	<u>\$4,947.29</u>
Misc Income		
Travel Insur.Accomp. Persons	\$0.00	\$2,980.00
Head Website	\$0.00	\$454.55
Total Misc Income	<u>\$0.00</u>	<u>\$3,434.55</u>
Total Income	<u>\$132,047.30</u>	<u>\$123,620.70</u>
Cost of Sales		
Leisure Link	\$1,013.22	\$2,399.99
Total Cost of Sales	<u>\$1,013.22</u>	<u>\$2,399.99</u>
Gross Profit	<u>\$131,034.08</u>	<u>\$121,220.71</u>
Expenses		
Accounting & Legal		
Bank Charges	\$189.90	\$321.95
Legal & Accounting	\$1,067.00	\$431.00
Total Accounting & Legal	<u>\$1,256.90</u>	<u>\$752.95</u>
Office Expenses		
Administration Services	\$700.00	\$1,334.12
Honorarium	\$8,200.00	\$8,200.00
Office Expenses	\$1,045.09	\$847.19
Postage	\$54.31	\$793.42
Printing & Stationery	\$1,272.73	\$1,216.08
Telephone	\$1,795.43	\$2,700.16
Total Office Expenses	<u>\$13,067.56</u>	<u>\$15,090.97</u>
National Tournaments		
Australian Champion Teams Exp	\$44,400.00	\$30,200.00
Aust. Championships Tournament	\$18,575.45	\$18,986.21
Australian Champ Expenses	\$3,084.00	\$3,179.76
Trophies & Engraving	\$507.26	\$498.06
Sanction Fees	\$0.00	\$4,261.39
Total National Tournaments	<u>\$66,566.71</u>	<u>\$57,125.42</u>
Depreciation		
Depreciation Expense	\$430.39	\$1,202.07
Total Depreciation	<u>\$430.39</u>	<u>\$1,202.07</u>
Promotions		
Promotions	\$0.00	\$362.72

# TENNIS SENIORS AUSTRALIA INC

## Profit & Loss [Last Year Analysis]

October 2008 through September 2009

	This Year	Last Year
Publicity/Internet	\$377.27	\$0.00
Total Promotions	<u>\$377.27</u>	<u>\$362.72</u>
Meetings		
Divisional Meetings Expenses	\$1,073.27	\$6,090.89
TSA Exec Travel/Meetings	\$3,260.09	\$3,915.28
Assoc Libiality Insurance	\$1,747.50	\$2,214.50
Total Meetings	<u>\$6,080.86</u>	<u>\$12,220.67</u>
Misc		
Website / Internet	\$799.95	\$934.46
Travel Insur. Accomp. Persons	\$0.00	\$3,859.03
Total Misc	<u>\$799.95</u>	<u>\$4,793.49</u>
ITF Seniors		
Player Expenses	\$400.00	\$0.00
Badges,Ties Pennants	\$1,677.50	\$1,067.60
Team Entry Fee	\$3,698.72	\$2,408.06
Players Travel Subsidy	\$12,000.00	\$0.00
Team Uniform Expenses	\$2,415.50	\$755.18
Provision for Clothing	\$0.00	-\$2,150.00
Seniors Administration	\$81.59	\$211.59
Travel Insurance	\$0.00	\$4,525.00
Total ITF Seniors	<u>\$20,273.31</u>	<u>\$6,817.43</u>
ITF Super Seniors		
Badges,Ties,Pennants	\$1,677.50	\$1,101.23
Team Entry Fees	\$3,358.69	\$2,698.99
Players Travel Subsidy	\$0.00	\$15,120.00
Incentive Scheme Payment	\$0.00	\$700.00
Team Uniform Expenses	\$2,641.14	\$2,742.94
Provision for Clothing	\$0.00	-\$2,150.00
Super Seniors Administration	\$461.01	\$297.05
Travel Insurance	\$0.00	\$6,516.00
Total ITF Super Seniors	<u>\$8,138.34</u>	<u>\$27,026.21</u>
Total Expenses	<u>\$116,991.29</u>	<u>\$125,391.93</u>
Net Profit/(Loss)	<u>\$14,042.79</u>	<u>-\$4,171.22</u>